



# KNIGHTS OF THE ROAD



SPRING 2018 *Issue 22*

NEWSLETTER OF THE IRISH ROAD HAULAGE ASSOCIATION

## **IRHA Welcomes An Taoiseach, Members & Delegates to the 45<sup>th</sup> AGM at Citywest.**

**IRHA President Verona Murphy said that those attending this year's AGM can look forward to a full weekend of discussion and debate. There will also be a chance to see what the Association thread sponsors can offer in terms of products that will enhance their business. This years conference sponsors are DAF and DENNISON.**

**One of the highlights of the weekend will be an address by An Taoiseach Leo Varadkar at the Saturday night banquet.**



## **BRUSSELS- DEBATE IS GETTING HEATED IN EUROPEAN PARLIAMENT ON POSTING OF DRIVERS**



On 20th March, the Transport Committee of the European Parliament went through the amendments tabled on the social aspects of the Mobility Package. The parts of most relevance are the revision of driving time and rest periods rules and the adaptation of posted workers rules to road mobile workers.

On the latter, MEPs are still struggling to find a compromise between the need to adapt the application of posting rules to the sector and the necessary consideration of the specific nature of road transport operations, which would justify the application of certain exemptions (e.g. transit traffic, international road transport, cabotage) or time thresholds for application.

The Rapporteur, MEP Merja Kyllönen (Far-left, Finland), summarised the main topics on which she would like to build compromise amendments.

- The first block of compromises would be devoted to checks of driving time and working time. It was underlined that there are difficulties in carrying out roadside checks of working time with existing technological tools. Most MEPs supported amendments aiming to reduce the administrative burden for transport operators and drivers, including having a one-stop-shop. There is also a

broad consensus to facilitate cooperation between competent authorities and shorten deadlines for exchange of information.

- The second block of compromises would focus on the application of posting rules to road transport. The Rapporteur underlined that transit does not seem to constitute a posting situation. By contrast, cabotage would be an example of a posting situation. The most difficult challenge would be international transport where more options should be considered. The Rapporteur called on her colleagues to be proactive in finding solutions to these issues. Some have already gone rather far along that line by suggesting that posting would only be accounted for in the country of unloading.

MEP's positions on this file still remain divided and the exchange in the Transport Committee was, at some moments, very tense. They are however due to vote on the amended proposal on 24 May.

IRHA already got some useful amendments tabled on exclusion of transit and international legs. We have already met MEPs from the 6 most influential political groups on this file (Christian-Dems, Socialists, Conservatives, Greens, Liberals, Far-left). We will continue to brief MEPs as they progress in their work on compromises.



# OBLIGATION TO REPORT INCIDENTS

by Brian Cullen, Associate Director - Transport, Wright Insurance Brokers

Are you aware that as an Insured you have a contractual obligation to report incidents that could lead to claims under your insurance policy?



Every insurance policy requires the Insured to provide the Insurer with timely notice of incidents, and each policy outlines when and how claims must be reported. The exact policy language may vary, and phrases such as “promptly”, “immediately”, “as soon as is reasonably possible”, or, in some cases, “not later than 48 hours after the event”, are quite typical. Adherence to this condition, no matter how small the claim may appear to be, is a requirement of your policy.

Occasionally the Insured may decide to handle incidents internally and avoid reporting a claim under their policy. This might be well intentioned but any delay in reporting may create problems further down the line. In the event that legal proceedings are issued, and the Insured has not complied with the conditions of their policy, the Insurer’s position may be prejudiced and they may refuse to handle the claim. Therefore, it is highly recommended that you report all incidents in order to protect your rights under your policy.

In the case that you feel the incident is less likely to lead to a claim settlement under your policy, then an incident may be reported as “notification only”. By reporting as “notification only”, you will have met the reporting requirements of your policy condition.

**In addition to meeting your policy’s conditions, there are many benefits to prompt reporting, which include:**

- Allows the Insurer to start handling the claim immediately leading to a quick determination of liability.
- Allows for a thorough investigation while the facts are still fresh.
- Ensures that legal requirements are met and helps to minimize any potential litigation.
- Early intervention reduces the total cost of claims and can help lead to an early and economical settlement.

**For advice on this, or any other Haulage Insurance related queries, contact the team at Wright Insurance Brokers**



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## ProVision Enhances CameraMatics Platform With Innovative Apps



ProVision, the creator of CameraMatics, is delivering a major extension to its CameraMatics platform in the form of a new browser and app-based ‘Command Centre’, as well as two other apps to help with tracking fleet risk compliance and management.



ProVision’s CameraMatics platform is helping fleet operators to manage the risk and compliance associated with running a commercial vehicle fleet.

The platform enables fleet risk management, accident prevention and fleet compliance to be managed through a single web-based interface using vehicle data.

### Intuitive & Powerful Command Centre

ProVision’s cloud-based Command Centre is at the heart of its CameraMatics solution. It was designed by fleet managers for fleet managers to ensure that everything needed to manage fleet risk is only three clicks away. It is available on PC and Mac through a standard web browser and as an app for iPhone and Android for total flexibility and access wherever you are.

Fleet managers can track vehicles in both live and

historic journey modes. Additionally, retrieving video footage from a vehicle is easy. A quick search for the day and time of an incident will display all clips itemised by event. With another click, video can be downloaded or viewed.

**Dynamic Checks Management App**

Key checks, such as vehicle walkarounds, are a key factor in compliance reporting, but also crucial for reducing and optimising workshop and maintenance costs. The checks data is stored alongside key trip and event data, making specific details of a vehicle check carried out prior to an incident easy to recall and codify.

**Ultimate Accident Reporting App**

ProVision's Accident Reporting app allows the driver to log all critical information, such as taking photos and video of the scene, recording third-party witness and police information, and pinpointing the specific footage recorded by the in-vehicle cameras. This stores data securely in a way that the fleet manager can then access.

Find out more at [www.ProVisionCameraMatics.com/what-is-cameramatics/](http://www.ProVisionCameraMatics.com/what-is-cameramatics/)

*N.B. These new enhancements will be on show at this year's CV Show, taking place in Birmingham from 24 – 26 April 2018, with our CameraMatics experts on-hand to demo the systems at stand 4H120.*



**Tachograph Analysis & Downloading Equipment**

The team at Euro Tachograph Solutions offer tachograph analysis to hauliers & coach companies nationwide

Euro Tachograph Solutions have thousands of drivers come through the Optac3 system for analysis on a monthly basis and they hope to grow even more. No company is too big or too small to avail of their services

The team at ETS have been trained in tachograph recording systems, drivers hours and all Stoneridge products and can advise or offer support on any questions you may have

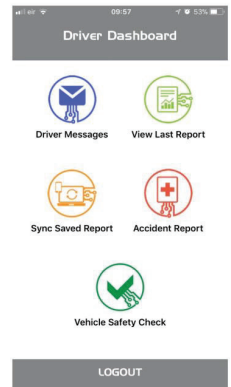
**Electronic Walkaround**

ETS are excited to announce a new addition to the services they already provide in the form of an electronic walkaround application (Digital VSC) available on both Android and IOS smartphones

ETS are in the final stages of trialling the Digital VSC app with some of their existing customers

The app will be available on the 13th of April 2018

For any enquiries regarding the electronic walkaround app ETS will have more information at the 45th annual IRHA conference or alternatively contact them by phone or E-mail



Email: [info@eurotachographsolutions.ie](mailto:info@eurotachographsolutions.ie)  
W: [www.eurotachographsolutions.ie](http://www.eurotachographsolutions.ie)



T: 087-9533318  
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**WASTE TYRE LEVY POSTPONED FURTHER TO ALLOW TIME FOR WORKING GROUP TO AGREE NEW PROPOSALS**

Denis Naughten TD, Minister for Communications, Climate Action and Environment has agreed to postpone further the introduction of a waste tyre levy on truck tyres until such time as he has received proposals for an alternative to the scheme which saw such strong opposition from the IRHA which led to the levy on truck tyres being derogated. At the moment, the rate for the levy on truck tyres has been set to zero and will remain so until such time that the Minister is happy to proceed with an alternative scheme to deal with truck tyres. The IRHA expects that no new proposals will be considered until the end of May at the earliest.

The IRHA have made it clear to the Minister that Members of the IRHA cannot countenance paying any additional charge which is unjustified and threatens to further undermine their competitiveness.



Denis Naughten TD

In January, a new working group was established which includes representatives of the tyre industry, Repak, the Department and the IRHA. The Group's task is to consider a fair and cost-effective way to deal with the issue of waste truck tyres. The Department is hopeful that a report can be compiled based on the data gathered and views expressed by the Group by sometime in May and that a proposal could be put to the Minister at that stage.

# Presidents Journal

*The President has been very active on behalf of the IRHA members in the past few months, listed below are some of her engagements and meetings.*

- **23/1/18** Brussels Day Trip to discuss mobility package amendments with a series of individual MEP's face to face and ask them to table our amendments. It was a successful trip.
- **25/1/18** Meeting in Leinster House with MP's from the Liberal Democrats who are pro EU, to discuss reality of Brexit, I was accompanied by Ger Hyland & David McArdle, productive meeting and all and all we were satisfied that as suspected most of the UK have no idea what Brexit will entail.
- **07/2/18** A Management meeting with all other management team to coordinate the months ahead.
- **08/2/18** Dinner at the British Ambassadors request to have round table talks with Welsh assembly MP's both Brexitiers & Pro EU, very important and in attendance were a select few heads of the Irish exporters association, British Irish Chamber, a good debate was had, pretty much the Pro EU came out on top. The British Ambassador will be joining us at the AGM as a guest.
- **12/2/18** British & Irish Chamber held round table discussion with the Welsh assembly 1st Minister and some MP's in Trinity College for a breakfast meeting, again very constructive to discuss ports on either side and how to maintain good relations on both sides with as little disruption as possible post Brexit.
- **15/2/18** Brexit briefing by Dept Business Enterprise & Innovation (DBEI) in the Royal College of surgeons.
- **17/2/18** Dublin AGM 2018, held in IRHA headquarters.
- **19/2/2018** Brussels trip, again a successful trip, again a series of meeting arranged to maximise the trip and the proposed mobility package discussions.
- **20/2/18** N. EAST AGM 2018, held in Dooley's, Ardee.
- **21/2/18** DBEI, launch of a commissioned study regards the implications for Trade in Ireland post Brexit, The President wasn't happy & voiced her concern that the IRHA had not been contacted in relation to the report, and relating to landbridge.
- **21/2/18** Mid-West AGM 2018, held in Strand Hotel Limerick
- **23/2/18** DTTAS/ IRHA re monthly meeting as set down for the future, 5-point plan discussed, I was accompanied by David McArdle.
- **24/2/18** Waterford Truck Show launched, expected to be bigger & better than ever this year it's got a new venue, the WIT sports arena. Do support as its for charity!
- **25/2/18** Northwest AGM 2018, held in Donegal in the Mill Park Hotel
- **26/2/18** South East Branch AGM 2018, held in the Riverside Hotel Enniscorthy.
- **05/3/18** After a break due to snow, the Cork AGM 2018, held in the Common's Hotel
- **06/3/18** Carlow/Kilkenny/Wicklow AGM 2018 held in the Lord Bagnel, Bagnelstown
- **08/3/18** DTTAS Brexit update with Customs & Dept of Agriculture, I was accompanied by John Nolan.
- **08/3/18** Midlands AGM 2018, held in the Heritage, Portlaoise.
- **09/2/18** CityWest Hotel Conference /AGM meeting
- **09/2/18** Western AGM 2018, held in the Percy French Hotel, most unfortunately, I arrived at last year's AGM venue the McWilliam Park Hotel, and called the Chairwoman Ann McQuaid to say I'd race over but unfortunately the meeting had concluded by the time I arrived. My sincere apologies to the branch members for the mix up.
- **12/3/18** spent the week helping in HQ as Catherine was on holidays.
- **14/3/18** Management meeting monthly update
- **21&22/3/18** Brussels trip to again lobby a series of face to face MEP's on amendments regarding the proposed mobility package, this time meeting our own MEP Marian Harkin a good friend of the IRHA's always and has huge interaction on policies being discussed. A very successful trip thanks to Eurotran. Who will also be at this year's AGM.
- **24/3/18** Attended a ETS Tachograph course in IRHA HQ, as usual a good refresher and is necessary at least once a year
- **29/3/18** Meeting with Minister Pat Breen as advised last issue, and DBEI officials, not on same in this edition, further meeting required.

To that end, a belated Happy Easter, I look forward to Greeting as many as possible at this years AGM in City West Hotel 13<sup>th</sup> & 14<sup>th</sup> of April, where we will for the very 1<sup>st</sup> time in IRHA association history host a Taoiseach as our guest & the British Ambassador also.

*Verona Murphy, President*

## Rest in Peace



*The IRHA management & their members wish to pass on their sympathies to all those who have lost loved ones.*

*Eddy & Frankie Burns, to their daughter Melanie, son-in-law Gordan Gash and extended family.*

*Margaret (Peggie) Byrne, to her daughter Liz & son-in-law Sean Lawlor & extended family.*

*Shiela Browne (nee O'Donovan) to her Brother John, and extended Family.*



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## IRHA MEETING WITH MINISTER ON WORKPLACE RELATIONS ISSUES WAS CONSTRUCTIVE

A delegation from the IRHA recently met with Minister Pat Breen and some of his officials from the Department of Business, Enterprise and Innovation to address IRHA Members' concerns regarding a variety of workplace relations issues. Difficulties arising from the interpretation of rules provided for in workplace relations legislation and how these rules are enforced by Government Agencies have caused many members to feel that their capacity to carry out their role as employers efficiently and to run a viable business is being undermined.

IRHA President, Ms Verona Murphy said that the recent meeting with Minister Pat Breen was constructive and that the issues concerning IRHA

Members were carefully considered. Ms Murphy said "Our Members' role as employers is central to their business and our efforts as the IRHA is to promote compliance with employment legislation. However, the IRHA believe that a more common-sense approach is required in many instances and we are happy that the Minister has taken this on board and is willing to consider our ideas on how this can be achieved".

Areas discussed included requirements under the Organisation of Working Time Act 1997, minor and technical breaches of the Terms of Employment (Information) Act 1994, the Sunday premium requirement and the extent of the remit for WRC Inspectors and the Workplace Relations Act.

Ms Murphy said "it is important that we follow up on this initial discussion quickly and a further meeting is being planned to consider our ideas in more detail on how to implement changes where necessary and will be held in the coming weeks."

### *Patrons of the IRHA, OLIVE MEDIA are delighted to be able to present to IRHA members on the 13<sup>th</sup> of April.*

The Olive Group incorporating Olive Media, HiUp and gdprcourse.com will bring value to our members by providing a wide range of compliance training and recruitment solutions, delivered through cutting edge technologies. The Olive Group have a background in regulatory training and have recently launched gdprcourse.com to provide an interactive and low cost GDPR training solution across all industries.

Please read below to see how gdprcourse.com can help you prepare for the new General Data Protection Regulation.

#### **GDPR: ONE OF THE BIGGEST THREATS TO OUR BUSINESS IN 2018**

The General Data Protection Regulation (GDPR) will come into force on the 25th of May 2018, replacing the existing data protection framework under the EU Data Protection Directive.

The DPC has launched a GDPR-specific website [www.GDPRandYou.ie](http://www.GDPRandYou.ie) with guidance to help individuals and organisations become more aware of their enhanced rights and responsibilities under the General Data Protection Regulation. Companies, found by the DPC, in breach of these data compliance regulations face huge penalties, **with fines up to €20m or 4% of their global turnover – whichever is higher.**

#### **GDPR in our Sector**

There are a number of steps needed to be taken to bring your business to a compliant state. These steps are generally referred to as the 12 steps. However, Step 1 is concerned with Staff awareness as 80% of data breaches are caused by employees. As new data protection regulations come in to effect, it appears that your staff could be your greatest threat. According to the results of a recent study commissioned by DataSolutions, 23% of businesses said they would be forced to close if found to be non-compliant

and subject to these financial penalties.

It's easy to forget that all employees, every single day handle personal data. For example, every time an employee performs a credit card transaction with a customer they are handling an individual's personal data. Make no mistake, this is the biggest threat to your business in 2018

Assumption of compliance could have a devastating effect on a business. As GDPR compliance is a continuum, penalties will be mitigated based on the training

#### **SOLUTION - TAKE THE FIRST STEP NOW**

Step 1 to full compliance is the most important step - GET THE STAFF AWARENESS TRAINING COMPLETED NOW.

The IRHA in partnership with the Olive Group have created a 40 minute online GDPR Staff Awareness course which is underwritten by HFW (Global law firm and leader in data protection legislation)

Once all of your staff are awareness trained you can start the next phase which is clearly outlined in Step 1.

#### **Pricing**

The IRHA industry price is €35 per learner. This is an accredited course which normally retails at €55.

Once again **TAKE THE FIRST STEP NOW** and get your staff trained.

#### **SIMPLE STEPS**

**JUST FOLLOW THE LINK AND FILL OUT THE FORM STATING NUMBER OF STAFF TO BE TRAINED**

**(YOU WILL RECEIVE A TRAINING WEBPAGE. STAFF CAN SELF ENROLL CREATING THEIR OWN USERNAMES AND PASSWORDS)**

**Go to [www.gdprcourse.com/register](http://www.gdprcourse.com/register)**





## TOPAZ REBRANDS TO CIRCLE K....

*In 2016, Topaz was purchased by a Canadian Group called Alimentation Couche-Tard (ACT), one of the world's leading convenience retailers. Circle K is the global fuel and convenience brand of ACT and it is the largest and strongest brand owned by Couche-Tard. Topaz is delighted to be joining an international network of fuel and convenience retailers, so that our customers can enjoy the best quality products and services from global leaders in the retail/forecourt space.*

Over the coming months, all Topaz locations nationwide will be rebranded to Circle K. Some interesting facts about Circle K in Ireland

- Over 2,300 employees
- Over 420 Service Stations nationwide
- Circle K Ireland also operates a large commercial fuels business, with over 20 depots and two owned terminals across the island
- Circle K Ireland also supplies over 50% of the fuel to Dublin Airport through a joint venture known as Topaz Shell Aviation
- Over 150,000 Fuelcard Customers
- Fuel brand - Miles
- Offering Ireland's only Additised Fuel offer with miles and milesPLUS providing reduced vehicle .emissions and improved mpg's
- Ireland's Only AA quality approved fuel

### ***What is the timeline for the Circle K rebrand?***

From April 2018, over 420 Topaz sites throughout Ireland will rebrand to Circle K with this process expected to be completed in the next 18-24 months. We are delighted to have just opened our new Circle K Service Station at Junction 14, M8 – Fermoy, Co Cork.

### ***Will there be any impact on customers while Circle K stores are being rebranded nationally? Will there be closures?***

There will be no Service Station closures at Circle K sites throughout the country during the rebrand – each store will remain open for the duration of the rebrand.

### ***What visible changes will customers notice?***

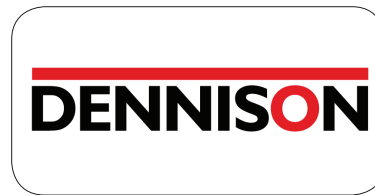
The current Topaz branded fuel canopy will be replaced with a Circle K canopy. The Re.Store brand will also be replaced with the Circle K brand.

### ***Will Circle K stores still accept Topaz fuel cards following rebrand?***

Yes, the existing Topaz fuel card is accepted at all Circle K locations in Ireland. It will also be accepted at Topaz locations during the rebrand. Gradually, new Circle K branded fuel cards will be introduced.



The IRHA wishes to thank our Corporate Sponsors for their support:



*The I.R.H.A. would like to acknowledge and thank their Corporate Partners & Patrons for their ongoing commitment to the Association in the past and for the future. Members are asked to consider the commitment of the Corporate's & Patrons when placing their business.*

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